



EXHIBIT B – PERFORMANCE REQUIREMENTS

Competitive Solicitation:	No. <b>K689-RFQQ-2303</b>
Bidder:	Emagined Security, Inc Type/print full legal name of bidder company

The following minimum qualifications are intended to ensure the proposer has adequate experience and expertise. If the consultant uses subcontractors, each subcontractor will be required to meet the same data security and background check requirements and sign the same nondisclosure agreement in EXHIBIT F as the primary consultant.

Instructions:

Bidders submitting a proposal must complete and submit an Exhibit B for evaluation purposes.

**Performance Requirements:** Bidder must respond to each requirement as noted in the instructions below.

- Review all requirements, priorities and provided definitions:
  - Mandatory Pass/Fail (M): Minimum requirement; Bidder that does not meet this requirement will not be considered any further.
  - Mandatory Scored (MS): Critical requirement; evaluators will score based on the degree to which Bidder's response meets the requirement.
  - Desirable Scored (DS): Desirable requirement; evaluators will score based on the degree to which Bidder's response meets the requirement.
- Using the **Bidder Meets Requirement** column, Bidder must select either a "Yes" or "No" to indicate the Bidder's ability to meet the requirement. **Any entry that is not either a "Yes" or "No", may be deemed non-responsive and will not be considered any further.**

PERFORMANCE REQUIREMENTS AND FACTORS				
REQ ID	Performance Requirement and Stated Business Need	Points Available	Priority	Bidder's Compliance
1.	Proposers and the supervising proposed staff must possess at least five years of experience in providing the proposed penetration testing consulting services on a scale similar to a carrier class network.	Pass/Fail	M	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
2.	Experience with large and small organizations in both government and private industries.	Pass/Fail	M	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
3.	<p>The proposer must demonstrate that their staff collectively possess recent experience conducting all the IT security assessment services described below:</p> <p>i. Vulnerability Assessments: Demonstrated experience in vulnerability assessments that include web applications, thick client applications, mainframes, operational technology, network, and source code. In addition to experience, qualifications could include at least one or more of the following certifications: certifications from Global Information Assurance Certification (GIAC) including GPEN Penetration Tester Certification, Web application Penetration Tester (GWAPT), Offensive Security Certified Professional (OSCP), Certified Ethical Hacker (CEH) or equivalent certifications as determined by SAO.</p> <p>ii. Wireless: Demonstrated experience in auditing and assessing wireless networks. In addition to experience, qualifications could include GIAC Assessing and Auditing Wireless Networks (GAWN) or equivalent certifications as determined by SAO.</p> <p>iii. Penetration testing experience with web applications, thick client applications, mainframes, network, source code, Industrial Control Systems (ICS), Medical equipment, Supervisory Control and Data Acquisition (SCADA) and other Operational Technology (OT) that resides within local government and medical facilities, including exploitation of discovered vulnerabilities in test environments or non-invasive/passive testing in production environments containing highly sensitive information or mission critical systems requiring high availability. In addition to experience, qualifications could include: certifications from Global Information Assurance Certification (GIAC) including GPEN Penetration Tester Certification, Web application Penetration Tester (GWAPT), Offensive Security Certified Professional (OSCP), Exploit Researcher and Advanced Penetration Tester (GXPN) or equivalent certifications as determined by SAO.</p> <p>iv. Expert-level knowledge and experience reviewing and providing recommendations to improve security over complex network design and architecture.</p>	Pass/Fail	M	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

PERFORMANCE REQUIREMENTS AND FACTORS				
REQ ID	Performance Requirement and Stated Business Need	Points Available	Priority	Bidder's Compliance
4.	Ability and capacity to deliver services proposed.	Pass/Fail	M	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.	Skills to communicate clearly and effectively both orally and in writing.	Pass/Fail	M	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.	Skills to communicate effectively to a highly technical and non-technical audience, to include executives.	Pass/Fail	M	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
7.	Contractor shall certify no contractor employee providing services to the state shall have been convicted of (a) a felony; or (b) a misdemeanor involving violence, sexual misconduct, or dishonesty. For each contractor employee (U.S. Citizen and Non U.S. Citizen) Contractor shall: Prior to the start date of any consultant employee hired in a “temporary to regular” status capacity, complete a Washington state criminal background check and a criminal background check covering all states of residence for: (a) ten year period or (b) for so long as the state records are available.	Pass/Fail	M	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
8.	All services provided pursuant to this contract shall only be conducted within the United States. No data or confidential information shall be transmitted outside of the United States.	Pass/Fail	M	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No